



2017 NMLS Mortgage Industry Report

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Conference of State Bank Supervisors
1129 20th Street, NW, 9th Floor
Washington, D.C. 20036-4307

2017 NMLS Mortgage Industry Report

This report compiles data concerning companies, branches, and mortgage loan originators (MLOs) who are licensed or registered in NMLS in order to conduct mortgage activities. This includes both state-licensed and federally registered companies and MLOs.¹

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1. Report Summary

- During 2017, the number of state-licensed mortgage companies grew 3.8 percent. The number of licensed mortgage loan originators grew by 8.9 percent and the number of licenses held by MLOs grew by 15.3 percent.
- Mortgage originations by state-licensed MLOs decreased in 2017, which is mainly the result of lower refinances.
- The number of federally registered institutions decreased by three percent and registered MLOs remained essentially flat in 2017.

¹ Unless otherwise noted, all figures cover activity from 2017, or statuses as of December 31, 2017.

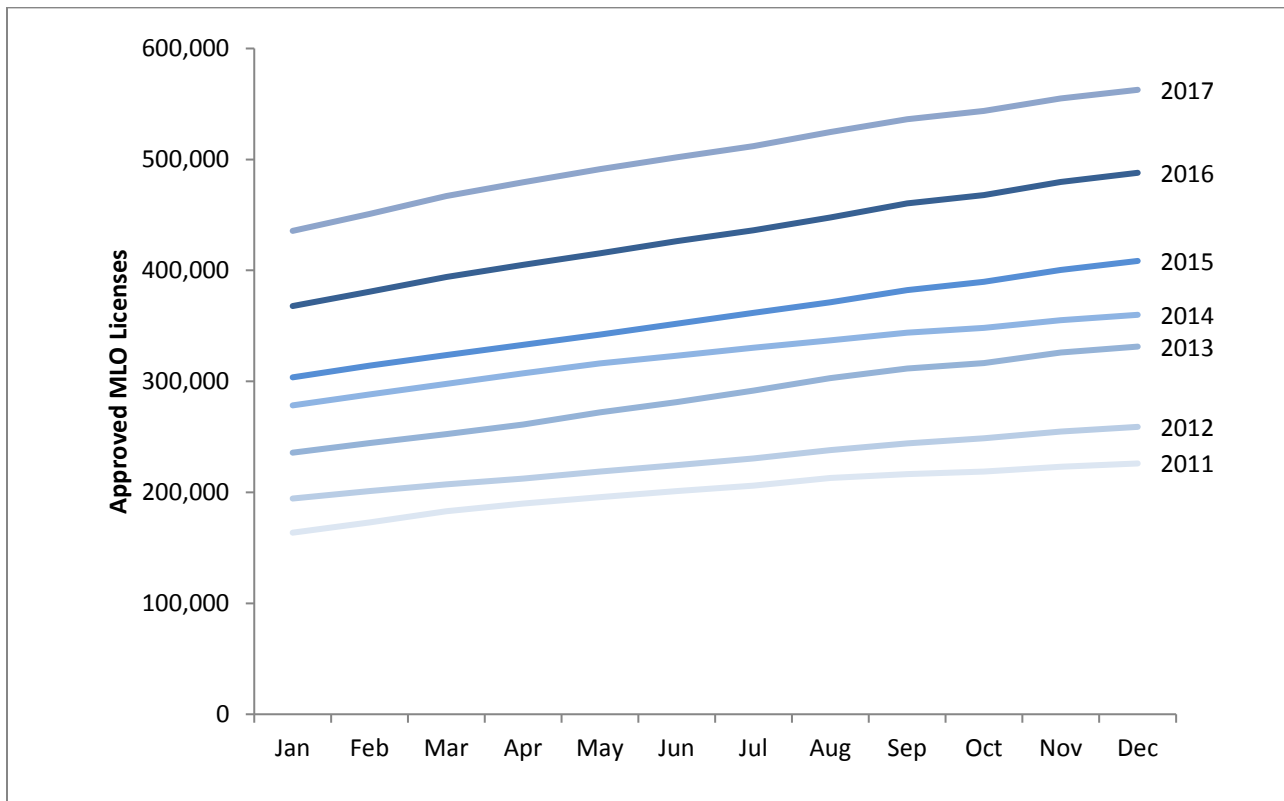
2. State-Licensed Companies and Individuals

During 2017, the number of state-licensed mortgage companies grew 3.8 percent. The number of licensed mortgage loan originators grew by 8.9 percent and the number of licenses held by MLOs grew by 15.3 percent.

Licensee Type	Entities	Annual Growth	Licenses	Annual Growth
Mortgage Companies	16,966	3.8%	42,855	6.7%
Mortgage Branches	24,710	7.7%	62,987	12.5%
MLOs	158,199	8.9%	562,760	15.3%

Change in Approved MLO Licenses

As the graph below shows, MLO licenses continued to grow rapidly in 2017, up 15.3 percent from last year, and the number of state-licensed individuals grows 8.9 percent. The average number of state licenses held by an MLO is now 3.4 licenses per MLO, up from 3.0 licenses per MLO in 2015.



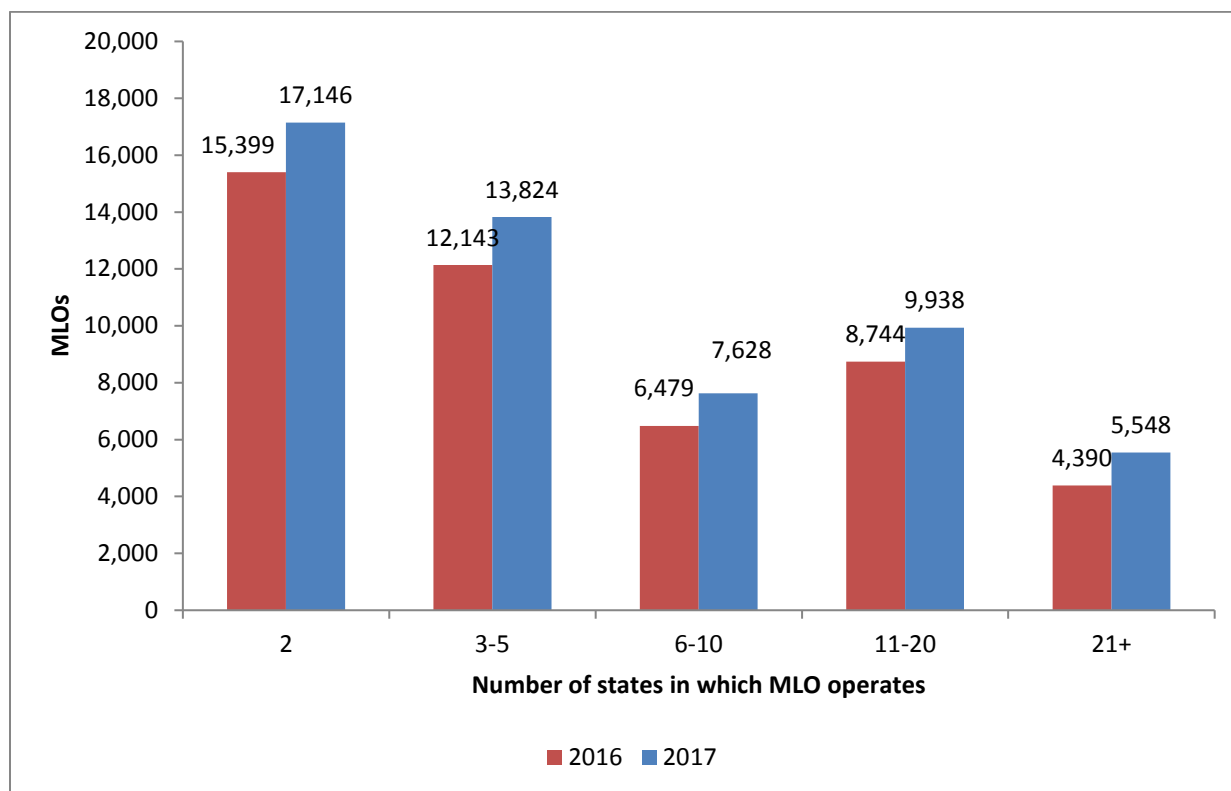
MLO License Growth and Attrition by State

Agency	Licenses, 2016 year-end	Growth (applications submitted 2017)	% Growth	Attrition (withdrawn, expired 2017)	% Attrition	Licenses, 2017 year-end	% Net Growth
Nationwide	487,973	164,526	34%	(89,739)	(18%)	562,760	15%
AL	10,669	2,896	27%	(2,098)	(20%)	11,467	7%
AK	1,928	1,046	54%	(392)	(20%)	2,582	34%
AZ	13,863	5,017	36%	(1,501)	(11%)	17,379	25%
AR	3,031	3,433	113%	(1,926)	(64%)	4,538	50%
CA-DBO	33,538	9,972	30%	(5,289)	(16%)	38,221	14%
CA-BRE	18,974	2,133	11%	(1,843)	(10%)	19,264	2%
CO	13,319	4,587	34%	(1,918)	(14%)	15,988	20%
CT	8,575	2,467	29%	(1,870)	(22%)	9,172	7%
DE	4,263	1,805	42%	(770)	(18%)	5,298	24%
DC	5,141	1,467	29%	(948)	(18%)	5,660	10%
FL	24,285	12,943	53%	(4,362)	(18%)	32,866	35%
GA	13,004	5,822	45%	(3,265)	(25%)	15,561	20%
GU	6	4	67%	(2)	(33%)	8	33%
HI	2,377	813	34%	(305)	(13%)	2,885	21%
ID	3,947	1,739	44%	(893)	(23%)	4,793	21%
IL	13,625	4,928	36%	(1,915)	(14%)	16,638	22%
IN-DFI	10,880	3,595	33%	(1,830)	(17%)	12,645	16%
IN-SOS	553	154	28%	(159)	(29%)	548	(1%)
IA	5,626	2,097	37%	(1,175)	(21%)	6,548	16%
KS	6,115	2,451	40%	(1,298)	(21%)	7,268	19%
KY	7,848	2,735	35%	(2,862)	(36%)	7,721	(2%)
LA	9,424	2,479	26%	(2,049)	(22%)	9,854	5%
ME	4,731	1,465	31%	(927)	(20%)	5,269	11%
MD	12,900	3,722	29%	(2,132)	(17%)	14,490	12%
MA	8,725	2,718	31%	(1,507)	(17%)	9,936	14%
MI	11,349	4,142	36%	(2,536)	(22%)	12,955	14%
MN	5,590	1,278	23%	(765)	(14%)	6,103	9%
MS	3,766	2,039	54%	(1,473)	(39%)	4,332	15%
MO	7,444	3,118	42%	(865)	(12%)	9,697	30%
MT	2,866	1,125	39%	(653)	(23%)	3,338	16%
NE	3,121	1,484	48%	(741)	(24%)	3,864	24%
NV	7,980	3,122	39%	(1,975)	(25%)	9,127	14%
NH	3,877	1,469	38%	(1,203)	(31%)	4,143	7%
NJ	15,691	3,556	23%	(2,669)	(17%)	16,578	6%
NM	6,044	1,802	30%	(1,048)	(17%)	6,798	12%
NY	8,145	2,965	36%	(1,790)	(22%)	9,320	14%
NC	13,942	4,479	32%	(2,335)	(17%)	16,086	15%
ND	2,770	1,360	49%	(396)	(14%)	3,734	35%
OH	15,287	6,573	43%	(2,743)	(18%)	19,117	25%
OK-DCC	6,456	2,331	36%	(1,170)	(18%)	7,617	18%
OR	11,438	2,924	26%	(1,978)	(17%)	12,384	8%

PA	16,526	4,340	26%	(2,739)	(17%)	18,127	10%
PR	429	29	7%	(63)	(15%)	395	(8%)
RI	3,350	1,430	43%	(663)	(20%)	4,117	23%
SC-BFI	6,405	3,044	48%	(1,289)	(20%)	8,160	27%
SC-DCA	440	182	41%	(92)	(21%)	530	20%
SD	2,981	1,564	52%	(703)	(24%)	3,842	29%
TN	11,416	4,062	36%	(1,952)	(17%)	13,526	18%
TX-OCCC	395	170	43%	(215)	(54%)	350	(11%)
TX-SML	24,743	7,396	30%	(3,990)	(16%)	28,149	14%
UT-DFI	156	135	87%	(94)	(60%)	197	26%
UT-DRE	5,235	1,441	28%	(601)	(11%)	6,075	16%
VT	2,092	793	38%	(377)	(18%)	2,508	20%
VI	95	49	52%	(14)	(15%)	130	37%
VA	17,810	4,442	25%	(3,408)	(19%)	18,844	6%
WA	18,422	4,395	24%	(3,020)	(16%)	19,797	7%
WV	2,123	616	29%	(409)	(19%)	2,330	10%
WI	9,153	2,847	31%	(1,608)	(18%)	10,392	14%
WY	3,089	1,336	43%	(926)	(30%)	3,499	13%

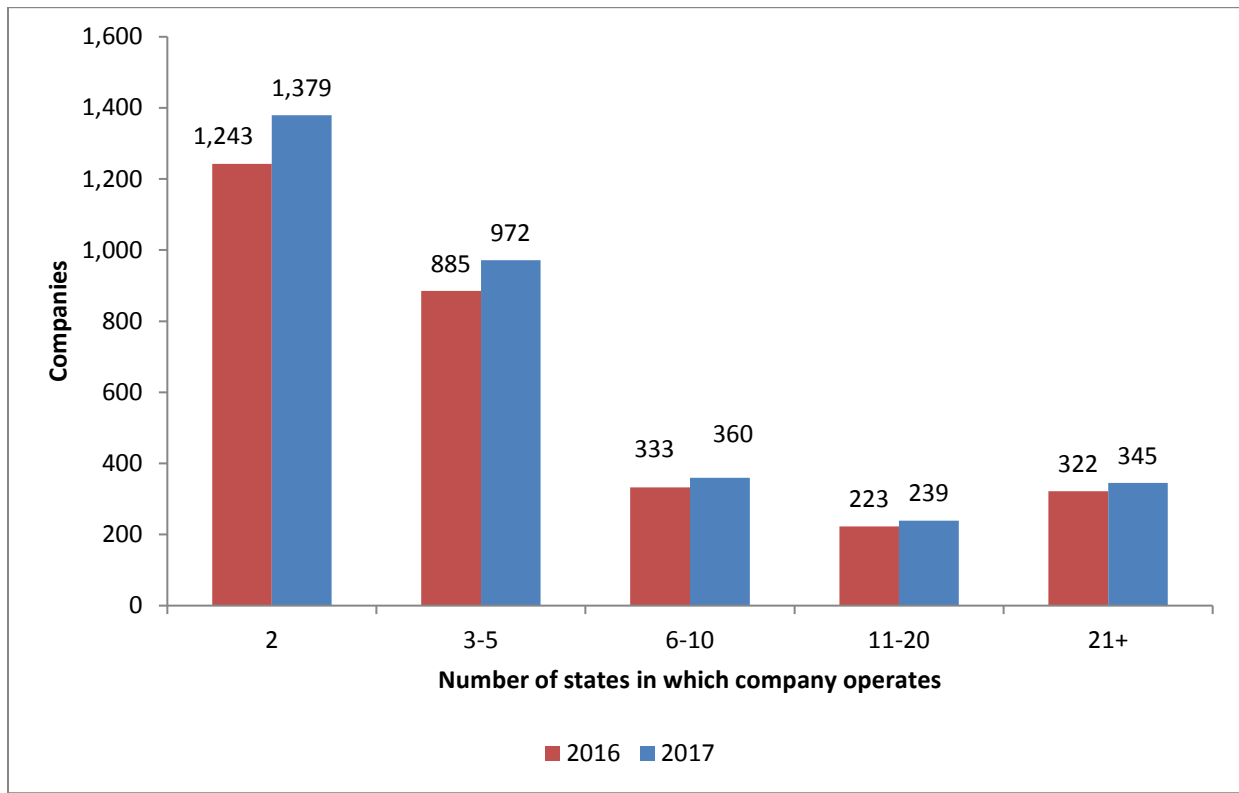
MLOs Operating in More than One State

The number of state-licensed MLOs operating in just one state increased by six percent in 2017, while the number operating in more than ten states increased by 18 percent.



Companies Operating in More than One State

State-licensed companies operating in just one state increased by two percent, while companies operating in more than ten states increased by seven percent.



**2016 Mortgage Licensing Activities
Company Licenses**

State Agency	New Applications	Applications Processed			License Expirations		
		Approved	Denied	Withdrawn	Revoked	Surrendered	Terminated
Alabama	77	71	-	3	-	23	14
Alaska	47	53	-	2	-	20	18
Arizona	226	215	-	71	-	58	20
Arkansas	70	53	-	10	-	28	1
California BRE	863	600	2	37	-	1	457
California DBO	317	176	3	102	45	54	-
Colorado	241	239	-	6	-	37	57
Connecticut	148	128	1	16	1	89	13
Delaware	55	49	-	10	-	21	3
District of Columbia	82	87	-	1	-	19	20
Florida	534	465	4	29	-	70	89
Georgia	197	190	1	34	2	70	29
Guam	3	6	-	-	-	2	1
Hawaii	51	54	-	9	-	6	19
Idaho	88	43	-	27	-	17	9
Illinois	94	87	-	6	-	64	8
Indiana DFI	68	55	-	17	2	159	5
Indiana SOS	34	27	-	11	-	6	5
Iowa	96	97	-	4	-	48	9
Kansas	85	75	-	5	-	27	6
Kentucky	65	60	-	1	-	22	5
Louisiana	62	59	-	5	-	25	16
Maine	56	43	-	6	-	18	11
Maryland	105	121	-	20	-	37	45
Massachusetts	147	67	-	69	-	39	11
Michigan	172	147	-	14	-	54	18
Minnesota	118	84	-	15	-	53	18
Mississippi	54	59	-	1	1	11	4
Missouri	64	57	-	10	-	35	15
Montana	55	58	-	-	-	29	5
Nebraska	62	55	-	4	-	31	4
Nevada	136	115	1	43	-	31	9
New Hampshire	45	44	-	3	-	26	9
New Jersey	98	90	-	6	-	24	25
New Mexico	35	33	-	1	-	24	6
New York	72	34	-	40	-	57	40
North Carolina	94	89	-	23	1	22	12
North Dakota	66	64	-	-	-	19	5
Ohio	124	113	-	25	-	41	17
Oklahoma DCC	110	99	-	3	-	53	4
Oregon	238	113	-	9	1	39	14
Pennsylvania	123	113	-	13	-	41	21
Puerto Rico	7	4	-	-	-	2	1
Rhode Island	102	140	5	8	1	38	-
South Carolina BFI	94	89	-	8	-	41	2
South Carolina DCA	54	43	-	7	-	-	7
South Dakota	50	33	-	12	-	19	5
Tennessee	104	86	2	8	-	5	34

**2016 Mortgage Licensing Activities
Company Licenses**

State Agency	New Applications	Applications Processed			License Expirations		
		Approved	Denied	Withdrawn	Revoked	Surrendered	Terminated
Texas SML	343	251	-	54	-	76	66
Utah DFI	34	34	-	1	-	15	1
Utah DRE	108	99	-	9	-	22	35
Vermont	113	95	-	16	-	44	-
Virgin Islands	4	2	-	-	-	3	-
Virginia	149	106	-	51	5	63	12
Washington	144	137	-	20	1	56	16
West Virginia	61	54	-	10	-	18	11
Wisconsin	66	63	1	6	2	25	8
Wyoming	45	39	-	2	-	26	4
National	6,955	5,762	20	923	62	2,003	1,299

Notes

1. Texas OCCC did not manage mortgage company licensing through NMLS in 2017Q4.
2. The Hawaii Division of Financial Institutions has indicated that it is not able to release the number of license applications denied.

Definitions

Approved-Status assigned when regulator has reviewed the license/registration application and decided to issue a license to the applicant through NMLS.

Denied-Status assigned when a regulator has reviewed the license/registration application and determined that sufficient grounds exist to deny the request. This status may also be used by regulators who deny a renewal request for license.

Withdrawn- Status assigned when an applicant has been approved to voluntarily withdraw their application or has not responded to regulator requests for additional information within a timely manner.

Revoked-Status assigned when a regulator has taken action to revoke the license/registration. Pursuant to federal SAFE legislation, placement of a MLO license into this status will render the MLO unable to obtain or maintain a license to conduct mortgage business in any jurisdiction.

Surrendered-Status assigned when a regulator approved a surrender/cancellation request submitted by the licensee/registrant.

Terminated-Status assigned when a regulator expires a license/registration.

**2016 Mortgage Licensing Activities
Individual MLO Licenses**

State Agency	New Applications	Applications Processed			License Expirations		
		Approved	Denied	Withdrawn	Revoked	Surrendered	Terminated
Alabama	2,896	2,734	-	60	1	272	2,044
Alaska	1,046	957	3	89	-	51	302
Arizona	5,017	5,127	-	570	-	220	1,857
Arkansas	3,433	2,984	-	183	-	1,770	36
California BRE	2,133	1,182	8	124	7	2	3,062
California DBO	9,972	9,527	20	441	-	523	5,873
Colorado	4,587	4,169	17	132	-	187	1,727
Connecticut	2,467	2,231	2	177	-	286	2,051
Delaware	1,805	1,827	-	51	-	362	578
District of Columbia	1,467	1,456	-	1	-	98	968
Florida	12,943	11,288	84	586	1	438	3,405
Georgia	5,822	5,268	60	1,045	3	652	2,613
Guam	4	2	-	1	-	-	1
Hawaii	813	827	-	90	-	72	286
Idaho	1,739	1,486	-	371	-	309	665
Illinois	4,928	4,709	2	372	6	282	2,138
Indiana DFI	3,595	3,514	-	73	-	233	1,869
Indiana SOS	154	123	-	29	1	67	161
Iowa	2,097	2,086	-	8	-	167	1,256
Kansas	2,451	2,366	1	121	1	143	1,293
Kentucky	2,735	2,617	-	118	1	2,133	1,085
Louisiana	2,479	2,297	1	22	-	234	1,929
Maine	1,465	1,442	-	4	-	102	928
Maryland	3,722	3,466	-	331	1	269	2,151
Massachusetts	2,718	2,519	-	268	1	135	1,632
Michigan	4,142	3,547	2	597	-	585	2,067
Minnesota	1,278	1,273	-	45	2	121	954
Mississippi	2,039	2,012	-	41	-	1,546	182
Missouri	3,118	3,449	-	243	1	178	1,366
Montana	1,125	1,129	2	21	-	81	647
Nebraska	1,484	1,420	4	142	-	100	697
Nevada	3,122	2,404	-	511	1	124	1,322
New Hampshire	1,469	1,412	-	121	-	1,050	380
New Jersey	3,556	3,115	4	275	1	246	2,628
New Mexico	1,802	1,749	1	56	-	127	1,033
New York	2,965	2,344	2	816	-	231	1,426
North Carolina	4,479	4,338	2	243	2	348	2,744
North Dakota	1,360	1,355	-	20	-	85	393
Ohio	6,573	6,994	1	202	1	497	3,213
Oklahoma DCC	2,331	2,321	-	5	-	171	1,201
Oregon	2,924	2,851	-	129	3	202	2,171
Pennsylvania	4,340	4,150	-	175	-	578	2,941
Puerto Rico	29	37	1	2	-	4	68
Rhode Island	1,430	1,396	-	23	-	153	714
South Carolina BFI	3,044	2,648	-	98	-	167	993
South Carolina DCA	182	137	-	33	-	8	99
South Dakota	1,564	1,661	-	44	-	84	791
Tennessee	4,062	4,049	45	42	-	224	2,353

**2016 Mortgage Licensing Activities
Individual MLO Licenses**

State Agency	New Applications	Applications Processed			License Expirations		
		Approved	Denied	Withdrawn	Revoked	Surrendered	Terminated
Texas OCCC	170	117	1	48	-	8	219
Texas SML	7,396	6,710	20	1,039	-	509	4,525
Utah DFI	135	69	3	65	-	29	73
Utah DRE	1,441	1,377	3	60	3	112	796
Vermont	793	758	-	74	-	140	326
Virgin Islands	49	52	-	-	-	5	16
Virginia	4,442	3,647	1	695	1	389	2,729
Washington	4,395	4,251	3	130	7	372	3,485
West Virginia	616	600	-	44	-	69	411
Wisconsin	2,847	2,797	2	95	5	213	1,770
Wyoming	1,336	1,144	32	106	-	91	720
National	164,526	153,517	327	11,507	50	17,854	85,363

Notes

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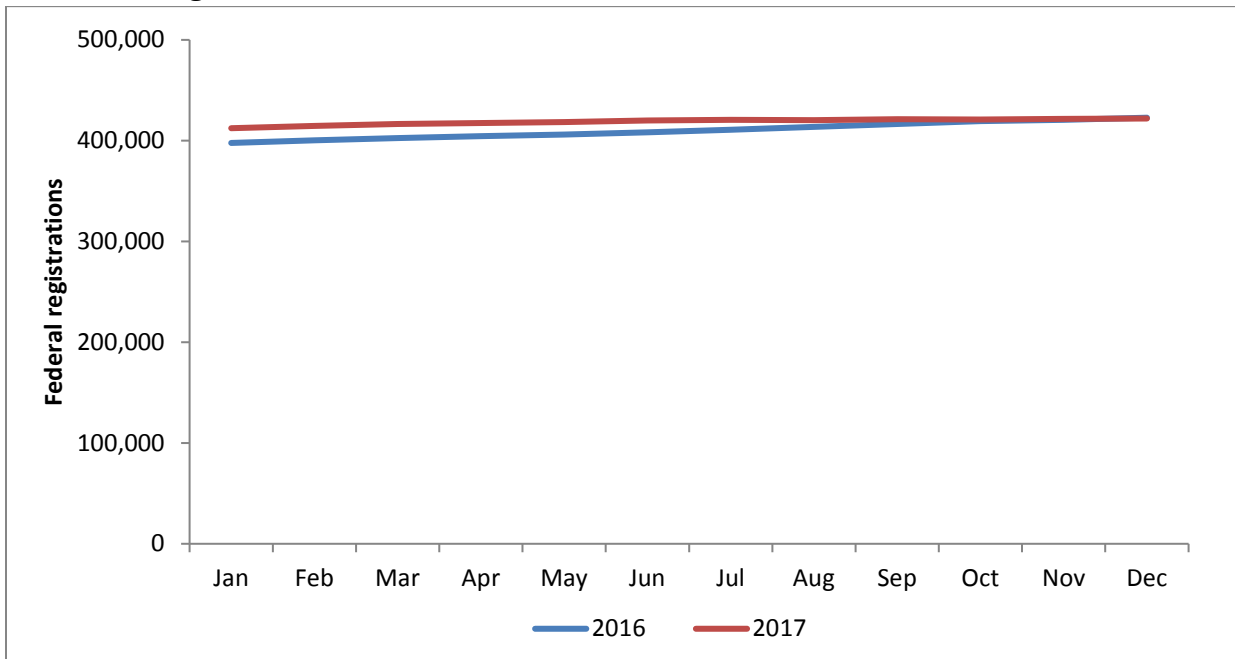
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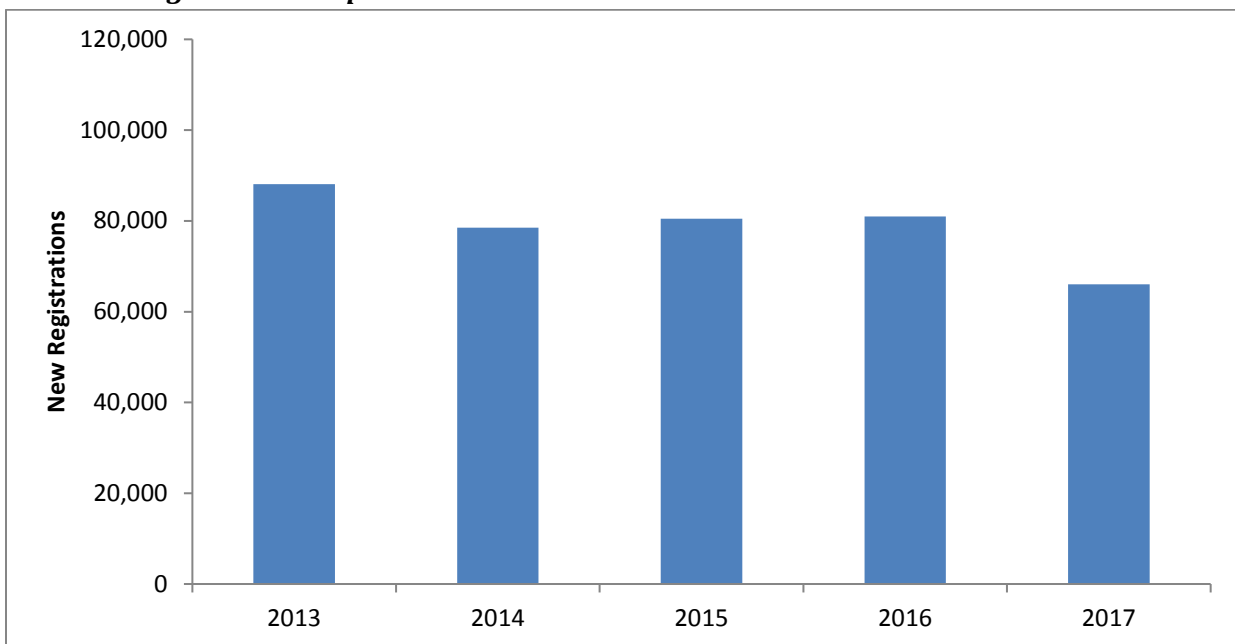
3. Federally Registered Mortgage Loan Originators

Registrant Type	Entities	Annual Growth
Institutions	9,491	-3%
MLOs	421,743	0%

Active MLO Registrations



New MLO Registration Requests



**Federally Registered Mortgage Loan Originators
As of December 31, 2017**

State	Total	Annual growth
Alabama	6,925	3.1%
Alaska	734	-0.4%
Arizona	10,249	-4.8%
Arkansas	4,314	0.7%
California	42,386	-2.3%
Colorado	8,448	-1.5%
Connecticut	6,110	1.6%
Delaware	1,526	-0.8%
District of Columbia	1,162	2.3%
Florida	27,084	2.8%
Georgia	9,811	0.1%
Guam	127	0.0%
Hawaii	1,947	-4.6%
Idaho	2,632	-3.1%
Illinois	18,590	0.1%
Indiana	8,717	-0.1%
Iowa	6,229	-1.7%
Kansas	4,339	1.1%
Kentucky	6,284	0.3%
Louisiana	6,171	-1.2%
Maine	1,934	2.2%
Maryland	7,140	0.8%
Massachusetts	10,542	3.0%
Michigan	13,705	1.7%
Minnesota	9,077	-1.2%
Mississippi	3,727	1.1%
Missouri	9,238	0.6%

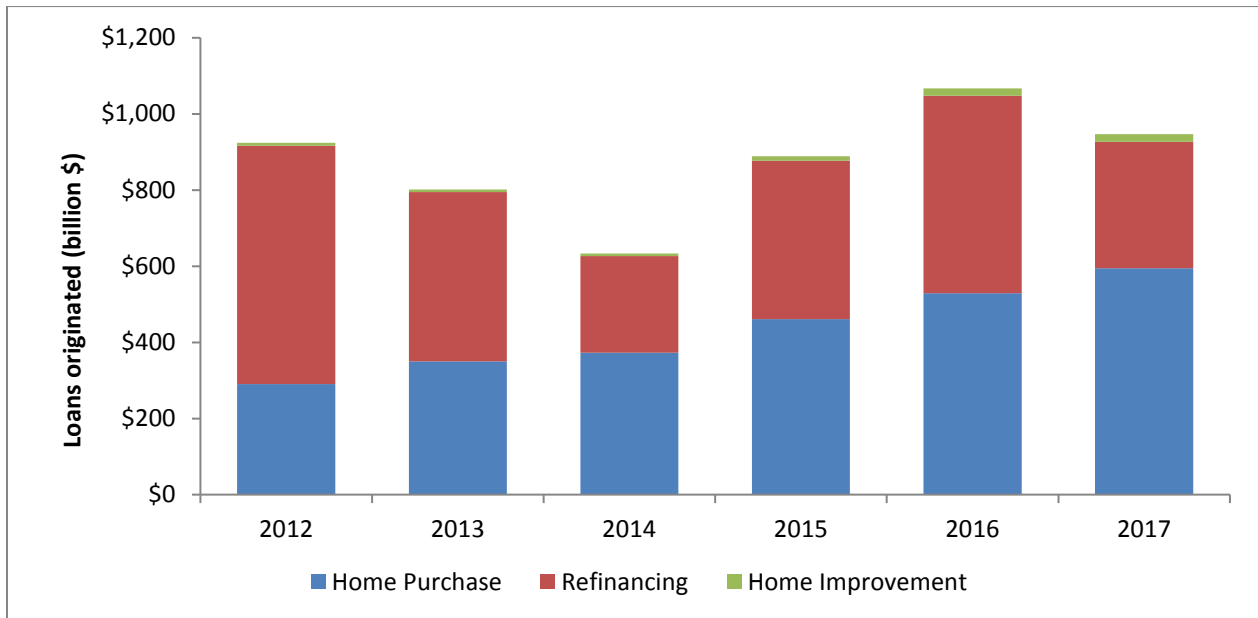
State	Total	Annual growth
Montana	1,513	-1.1%
Nebraska	3,566	-1.5%
Nevada	2,690	-5.9%
New Hampshire	1,794	0.6%
New Jersey	12,731	-0.2%
New Mexico	1,808	0.1%
New York	25,770	0.0%
North Carolina	13,144	0.2%
North Dakota	1,206	-0.5%
Ohio	17,683	0.4%
Oklahoma	4,939	0.8%
Oregon	6,270	0.1%
Pennsylvania	18,874	-1.0%
Puerto Rico	781	-0.9%
Rhode Island	1,829	-0.9%
South Carolina	4,999	-2.2%
South Dakota	1,357	-3.0%
Tennessee	8,077	-4.3%
Texas	25,524	-0.4%
Utah	4,473	3.8%
Vermont	848	6.1%
Virgin Islands	85	6.3%
Virginia	11,421	-1.2%
Washington	10,015	2.8%
West Virginia	1,829	-1.2%
Wisconsin	8,813	-3.3%
Wyoming	1,016	4.5%

NOTE: The number of MLOs in each state is determined by the work address provided in each MLO's record.

4. Mortgage Call Report

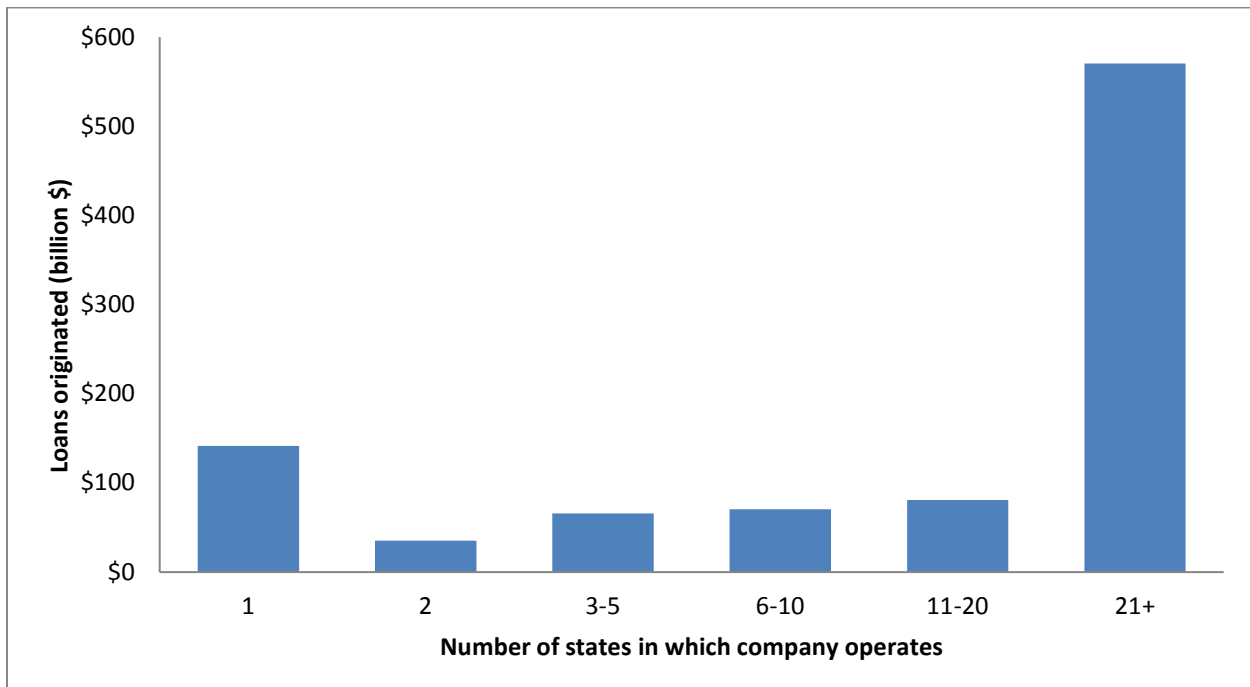
Loan Origination by Purpose

Forward loan originations reported by state-licensed companies decreased by 11.2 percent over the year. The volume of home purchase loans grew 12.4 percent over the year.



Loan Origination by Number of States in which the Company Operates

Companies operating in one state originated 15 percent of loans reported in 2017 NMLS Mortgage Call Reports. Companies who operate in over 20 states originated 59 percent of the total, up from 56 percent in 2016.



**2017 Mortgage Call Report Data
Loans by Purpose**

State	Home Purchase		Home Improvement		Refinancing	
	Loan Amount	Loan Count	Loan Amount	Loan Count	Loan Amount	Loan Count
AK	\$1,212,908,706	4,470	\$19,568,767	87	\$639,895,766	2,723
AL	\$4,859,054,246	29,099	\$137,313,108	929	\$2,453,589,541	15,577
AR	\$1,378,982,018	9,900	\$27,248,343	219	\$897,849,626	6,614
AZ	\$23,410,914,051	104,381	\$609,612,492	3,002	\$11,014,079,945	52,882
CA	\$107,156,179,720	275,842	\$7,030,333,109	20,349	\$103,195,789,144	287,436
CO	\$23,459,420,937	79,597	\$1,148,672,829	4,507	\$15,130,720,760	58,882
CT	\$5,708,175,423	24,151	\$118,306,120	436	\$2,543,018,804	10,404
DC	\$2,565,031,745	5,234	\$58,999,910	162	\$1,120,860,936	2,924
DE	\$2,266,631,789	9,670	\$43,530,235	214	\$932,410,853	4,402
FL	\$46,013,401,659	210,560	\$869,510,706	4,539	\$17,438,948,232	89,086
GA	\$18,079,873,781	87,377	\$310,030,709	1,625	\$8,372,821,919	46,179
GU	\$1,935,932	8	\$602,213	9	\$3,013,053	30
HI	\$4,096,815,235	8,741	\$174,455,257	398	\$2,510,017,380	6,068
IA	\$1,500,335,657	9,555	\$26,922,883	296	\$838,996,919	6,061
ID	\$3,364,782,027	18,309	\$73,692,123	458	\$1,390,698,848	7,657
IL	\$23,354,365,879	81,606	\$950,969,703	3,820	\$9,533,570,213	40,810
IN	\$8,489,642,620	53,899	\$193,541,775	1,464	\$3,095,271,762	21,805
KS	\$1,915,114,387	11,035	\$81,396,685	469	\$1,196,165,630	7,629
KY	\$4,109,896,469	25,781	\$70,472,146	550	\$1,695,586,412	11,220
LA	\$4,649,998,620	25,951	\$72,917,321	633	\$2,293,471,024	13,760
MA	\$14,019,304,465	41,480	\$700,171,829	2,234	\$7,830,591,455	27,275
MD	\$16,707,216,808	55,306	\$347,743,580	1,413	\$9,123,335,490	33,523
ME	\$1,768,101,417	8,547	\$34,309,339	157	\$828,788,009	4,390
MI	\$11,683,745,661	71,817	\$374,099,068	2,650	\$7,219,975,059	45,607
MN	\$9,146,882,921	42,115	\$319,738,934	1,353	\$4,375,782,905	21,584
MO	\$6,512,878,818	38,419	\$195,771,244	1,226	\$3,702,208,765	22,857
MS	\$1,389,361,517	9,671	\$15,353,761	254	\$813,368,187	6,124
MT	\$842,593,801	3,793	\$14,292,414	74	\$602,301,189	3,049
NC	\$16,035,396,388	78,531	\$308,753,600	1,656	\$6,620,667,843	37,052
ND	\$401,949,960	1,986	\$16,690,926	107	\$272,033,980	1,475
NE	\$1,216,859,937	7,188	\$26,720,094	183	\$647,065,060	4,437
NH	\$3,127,871,769	13,059	\$70,735,851	315	\$1,400,962,907	6,457
NJ	\$19,199,587,450	67,459	\$569,565,216	2,221	\$9,240,317,023	34,448
NM	\$2,802,349,345	16,513	\$64,995,407	385	\$1,401,895,444	8,009
NV	\$10,573,569,078	42,643	\$293,306,393	1,576	\$5,058,527,701	22,952
NY	\$18,661,737,157	66,177	\$427,132,774	1,274	\$10,150,657,418	35,408
OH	\$10,136,102,753	63,393	\$245,371,287	1,867	\$4,195,152,695	28,469
OK	\$3,353,858,056	20,686	\$68,641,220	453	\$1,396,855,006	9,196
OR	\$11,093,301,729	40,127	\$796,019,221	3,429	\$6,447,833,051	26,423
PA	\$15,813,352,909	78,923	\$391,480,398	2,435	\$6,456,341,722	35,687
PR	\$536,580,617	4,529	\$7,904,800	75	\$86,889,935	776
RI	\$1,792,013,192	8,260	\$56,233,590	276	\$794,185,968	3,722
SC	\$8,398,342,992	44,305	\$124,662,420	652	\$3,094,872,459	17,534
SD	\$511,196,475	2,793	\$20,246,539	109	\$260,173,659	1,589
TN	\$9,421,416,732	69,709	\$244,934,879	1,623	\$4,239,689,158	25,492
TX	\$51,560,470,155	234,652	\$1,078,477,557	10,211	\$16,593,826,388	88,324
UT	\$11,209,037,974	47,547	\$705,923,536	3,018	\$5,159,142,109	21,799
VA	\$19,790,236,113	68,328	\$318,232,268	1,259	\$10,034,236,259	38,841
VI	\$61,925,985	189	\$155,000	1	\$14,404,160	47
VT	\$599,485,672	2,864	\$14,872,385	216	\$310,646,729	1,619
WA	\$23,600,935,700	75,874	\$914,733,956	3,467	\$14,261,576,664	51,035
WI	\$4,914,172,336	28,126	\$112,571,943	623	\$2,573,997,505	14,789
WV	\$1,156,630,629	7,614	\$15,456,966	122	\$579,346,913	3,959
WY	\$611,096,601	3,243	\$17,167,807	79	\$405,006,870	2,131

Does not include reverse loans.

2017 Mortgage Call Report Data
Loan Averages

State	Total Amount (\$)	Total Count (#)	Average Loan Amount (\$)	MLOs with 1 or more loans	Average Loans Per MLO (#)	Median Loans Per MLO (#)
AK	\$1,879,443,442	7,315	\$256,930	899	8	2
AL	\$7,517,346,394	46,098	\$163,073	6,019	8	3
AR	\$2,334,164,312	16,979	\$137,474	2,615	6	3
AZ	\$35,431,021,254	162,172	\$218,478	11,034	15	5
CA	\$221,301,198,249	595,254	\$371,776	35,224	17	8
CO	\$40,485,020,201	145,877	\$277,528	10,008	15	5
CT	\$8,457,490,592	35,331	\$239,379	4,255	8	3
DC	\$3,970,332,131	8,537	\$465,073	1,981	4	2
DE	\$3,269,623,135	14,430	\$226,585	2,096	7	2
FL	\$65,138,171,527	308,431	\$211,192	19,361	16	7
GA	\$26,937,197,779	136,195	\$197,784	10,579	13	5
GU	\$5,551,198	47	\$118,111	7	7	5
HI	\$6,841,535,896	15,345	\$445,848	1,383	11	4
IA	\$2,393,312,060	16,102	\$148,634	2,709	6	2
ID	\$4,892,122,688	26,807	\$182,494	2,388	11	3
IL	\$33,964,004,733	126,927	\$267,587	9,695	13	4
IN	\$11,840,431,089	77,650	\$152,485	7,213	11	4
KS	\$3,216,846,827	19,323	\$166,478	3,265	6	2
KY	\$5,911,358,234	37,815	\$156,323	4,459	8	3
LA	\$7,089,623,835	40,860	\$173,510	4,689	9	3
MA	\$22,740,029,492	71,655	\$317,354	5,778	12	4
MD	\$26,350,830,779	90,885	\$289,936	9,217	10	4
ME	\$2,669,963,459	13,286	\$200,961	2,146	6	2
MI	\$19,388,821,498	120,795	\$160,510	8,726	14	6
MN	\$13,921,349,424	65,440	\$212,735	4,032	16	7
MO	\$10,471,964,544	62,921	\$166,430	5,640	11	4
MS	\$2,250,156,026	16,292	\$138,114	2,577	6	3
MT	\$1,511,233,665	7,135	\$211,806	1,235	6	2
NC	\$23,165,200,056	118,324	\$195,778	9,757	12	5
ND	\$697,006,237	3,615	\$192,809	943	4	1
NE	\$1,911,140,074	11,952	\$159,901	1,695	7	3
NH	\$4,623,722,819	19,958	\$231,673	2,468	8	3
NJ	\$29,238,792,615	105,060	\$278,306	9,868	11	4
NM	\$4,333,138,019	25,222	\$171,800	3,269	8	2
NV	\$16,096,174,994	67,951	\$236,879	5,429	13	5
NY	\$29,723,974,850	104,596	\$284,179	6,056	17	8
OH	\$14,716,186,637	94,595	\$155,570	7,736	12	5
OK	\$4,868,421,823	30,712	\$158,519	3,444	9	3
OR	\$18,663,565,077	71,325	\$261,669	7,108	10	4
PA	\$22,843,689,001	118,129	\$193,379	10,735	11	4
PR	\$654,365,735	5,537	\$118,181	256	22	16
RI	\$2,662,982,515	12,344	\$215,731	1,560	8	2
SC	\$11,741,773,243	63,154	\$185,923	4,276	15	6
SD	\$801,856,255	4,551	\$176,193	926	5	1
TN	\$14,023,112,458	97,639	\$143,622	7,607	13	4
TX	\$69,872,709,716	336,857	\$207,425	17,619	19	8
UT	\$17,284,428,040	73,248	\$235,971	3,624	20	8
VA	\$30,316,608,487	109,260	\$277,472	10,619	10	4
VI	\$76,485,145	237	\$322,722	13	18	9
VT	\$944,726,880	4,783	\$197,518	820	6	2
WA	\$39,297,240,965	132,296	\$297,040	11,167	12	4
WI	\$7,651,126,846	43,879	\$174,369	4,944	9	3
WV	\$1,771,466,702	11,845	\$149,554	1,245	10	4
WY	\$1,052,821,899	5,551	\$189,663	1,135	5	2